

### BEIJING BEIDA JADE BIRD UNIVERSAL SCI-TECH COMPANY LIMITED

北京北大青鳥環宇科技股份有限公司

(STOCK CODE 股份代號: 08095)

# **2015**FIRST QUARTERLY RESULTS REPORT

第一季度業績報告

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

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This report, for which the directors (the "Directors") of Beijing Beida Jade Bird Universal Sci-Tech Company Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement in this report misleading.

### 香港聯合交易所有限公司(「聯交所」)創業板(「創業板」)的特色

創業板的定位乃為相比其他在聯交所上市公司帶有較高投資風險的公司提供一個上市的市場。有意投資的人士應瞭解投資於該等公司的潛在風險,並應經過審慎周詳的考慮後方作出投資決定。 創業板的較高風險及其他特色表示創業板較適合專業及其他資深投資者。

由於創業板上市的公司屬新興性質,在創業板買賣的證券可能會較在聯交所主板買賣的證券承受較大的市場波動風險,同時無法保證在創業板買賣的證券會有高流通量的市場。

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本報告包括的資料乃遵照創業板證券上市規則(「創業板上市規則」)的規定而提供有關北京北大青島環宇科技股份有限公司(「本公司」)的資料。各董事(「董事」)願就本報告共同及個別承擔全部責任,並在作出一切合理查詢後確認,就彼等所深知及確信,本報告所載資料在各重大方面均屬準確完整,且無誤導成分;及本報告並無遺漏其他事項致使其所載任何聲明產生誤導。

### FIRST QUARTERLY RESULTS (UNAUDITED)

The board of the Directors (the "Board") announced the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the three months ended 31 March 2015 together with the unaudited comparative figures for the corresponding period in 2014 as follows:

### CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 31 March 2015

### 第一季度業績(未經審核)

董事會(「董事會」)宣佈本公司及其附屬公司 (「本集團」)截至二零一五年三月三十一日止三 個月之未經審核綜合業績,連同二零一四年同 期之未經審核比較數字如下:

### 簡明綜合損益及其他全面收益表

截至二零一五年三月三十一日止三個月

		Note 附註	2015 二零一五年 RMB'000 人民幣千元	2014 二零一四年 RMB'000 人民幣千元
Turnover	營業額	3	147,034	128,088
Cost of sales and services	銷售及服務成本	_	(82,363)	(77,344)
Gross profit	毛利		64,671	50,744
Other revenue and net income	其他收益及淨收入	4	31,421	967
Distribution costs	分銷成本	,	(12,151)	(9,709)
Administrative expenses	行政開支		(24,584)	(22,753)
Other operating expenses	其他營運開支		(7,076)	(8,129)
Profit from operations	經營溢利		52,281	11 100
Profit from operations Finance costs	融資成本	5	(7,821)	11,120
Share of losses of associates	應佔聯營公司虧損	J	(2,450)	(1,378) (1,521)
Share of losses of associates  Share of losses of joint ventures	應佔合營企業虧損		(773)	(883)
Share of losses of joint ventures	應伯司名正未虧俱 	-	(113)	(000)
Profit before tax	除税前溢利		41,237	7,338
Income tax expense	所得税開支	6	(6,758)	(3,201)
Profit for the period	本期間溢利		34,479	4,137
Other comprehensive income/(loss) for the period: (after nil tax)	本期間其他全面收益/(虧損):(除零税項後)			
Items that may be reclassified subsequently to profit or loss	其後可能重新分類至溢利或 虧損之項目			
Exchange differences on translating foreign operations	換算海外業務之匯兑差異		1,526	1,675
Net gain/(loss) arising on revaluation of available-for-sale financial assets during	期內重估可供銷售財務資產產生 之收益/(虧損)淨額		, -	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
the period			3,739	(4,805)
Share of other comprehensive income of joint ventures	應佔合營企業其他全面收益		2	_
Other comprehensive income/(loss) for	本期間其他全面收益/(虧損)			
the period			5,267	(3,130)
Total comprehensive income for the period	本期間全面收益總額		39,746	1,007

### CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

簡明綜合損益及其他全面收益表(續)

(Continued)

For the three months ended 31 March 2015

截至二零一五年三月三十一日止三個月

人民市干儿	RMB'000 人民幣千元
12 615	1,526
	2,611
21,001	2,011
34 470	4,137
34,473	4,107
17,839	(1,608)
21,907	2,615
39,746	1,007
RMB cent	RMB cent
人民幣分	人民幣分
1.06	0.13
	21,907 39,746 RMB cent

### CONDENSED CONSOLIDATED STATEMENT OF 簡明綜合權益變動表 CHANGES IN EQUITY

For the three months ended 31 March 2015

截至二零一五年三月三十一日止三個月

				Attril		iers of the Com 有人應佔	pany				
		Share capital 股本 RMB'000 人民幣千元	Capital reserve 資本儲備 RMB'000 人民幣千元	Reserve funds 儲備基金 RMB'000 人民幣千元	Foreign currency translation reserve 種兒儲備 RMB'000 人民幣千元	Investment revaluation reserve 投資 重估儲備 RMB'000 人民幣千元	Other reserve 其他儲備 RMB'000 人民幣千元	Retained profits 留存盈利 RMB'000 人民幣千元	Total 合計 RMB'000 人民幣千元	Non- controlling interests 非控股 權益 RMB'000 人民幣千元	Total equity 總權益 RMB'000 人民幣千元
Balance at 1 January 2014 Total comprehensive income	於二零一四年一月一日之結餘 本期間全面收益總額	118,480	377,720	93,954	(77,707)	91,881	12,552	411,453	1,028,333	250,283	1,278,616
for the period Transfer Change of equity interests in a	轉撥 不改變控制權情況下於	-	-	5,140	1,671 -	(4,805) –	-	1,526 (5,140)	(1,608)	2,615	1,007
subsidiary without change in control Disposal of a subsidiary		-	-	-	27	-	-	(203)	(176)	176 (348)	(348)
Changes in equity for the period	本期間權益變動	-	-	5,140	1,698	(4,805)	-	(3,817)	(1,784)	2,443	659
Balance at 31 March 2014	於二零一四年三月三十一日 之結餘	118,480	377,720	99,094	(76,009)	87,076	12,552	407,636	1,026,549	252,726	1,279,275
Balance at 1 January 2015 Total comprehensive income for	於二零一五年一月一日之結餘 本期間全面收益總額	118,480	377,720	108,954	(76,323)	49,051	12,552	497,095	1,087,529	312,213	1,399,742
the period Disposals of subsidiaries Dividends to non-controlling interests	出售附屬公司 給予非控股權益之股息	- - -	- - -	- - -	1,485 - -	3,739 - -	- - -	12,615 - -	17,839 - -	21,907 (11,557) (2,500)	39,746 (11,557) (2,500)
Changes in equity for the period	本期間權益變動	-	-	-	1,485	3,739	-	12,615	17,839	7,850	25,689
Balance at 31 March 2015	於二零一五年三月三十一日 之結餘	118,480	377,720	108,954	(74,838)	52,790	12,552	509,710	1,105,368	320,063	1,425,431

Note:

#### 1. GENERAL INFORMATION

The Company was incorporated in the People's Republic of China (the "PRC") as a sino-foreign joint stock limited liability company. The Company's H shares are listed on GEM. The address of its registered office is 3rd Floor, Beida Jade Bird Building, Yanyuan District Area 3, No.5 Haidian Road, Haidian District, Beijing 100080, the PRC. The addresses of its principal place of business in the PRC and Hong Kong are 3rd Floor, Beida Jade Bird Building, No. 207 Chengfu Road, Haidian District, Beijing 100871, the PRC and Unit 7605, 76th Floor, The Center, 99 Queen's Road Central, Hong Kong respectively.

The Company is engaged in the marketing and sale of embedded system products and related products. The principal activities of its subsidiaries are the research, development, manufacture, marketing, contract work and sale of electronic fire alarm systems and related products, the development of travel and leisure business, investment holding and production and sales of wine and related products.

### 2. SIGNIFICANT ACCOUNTING POLICIES

### (a) Statement of compliance

These financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the GEM Listing Rules.

### 附註:

### 1. 一般資料

本公司乃於中華人民共和國(「中國」) 註冊成立之中外合資股份制有限責任公司。本公司之H股於創業板上市。本公司之註冊辦事處地址為中國北京市海淀區海淀路5號燕園三區北大青鳥樓三層(郵編100080),其在中國及香港之主要營業地點分別為中國北京市海淀區成府路207號北大青鳥樓3樓(郵編100871)及香港皇后大道中99號中環中心76樓7605室。

本公司從事嵌入式系統產品及相關產品 之市場推廣及銷售,其附屬公司主要業 務為研究、開發、製造、市場推廣、合 約工程及銷售電子消防報警系統及相關 產品、發展旅遊及休閒業務、投資控 股、生產及銷售葡萄酒及相關產品。

### 2. 重大會計政策

### (a) 合規聲明

### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (b) Basis of preparation of the financial statements

The consolidated financial statements for the three months ended 31 March 2015 comprise the Company and its subsidiaries and the Group's interests in associates and joint ventures.

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The consolidated financial statements are presented in Renminbi ("RMB"), which is the Company's functional and the Group's presentation currency, and all values are rounded to the nearest thousand (RMB'000) except when otherwise indicated.

The measurement basis used in the preparation of the financial statements is the historical cost basis except that the following assets and liabilities are stated at their fair value:

- certain financial instruments classified as availablefor-sale investments; and
- biological assets.

### (c) Change in accounting policies

In the current period, the Group has adopted all new/revised HKFRSs issued by the HKICPA that are relevant to its operations and effective for accounting period beginning on 1 January 2015. The adoption of these new/revised HKFRSs did not result in substantial changes to the Group's accounting policies and amounts reported for the current period and prior periods.

The Group has not applied any new/revised HKFRSs that is not yet effective for the current accounting period.

### 2. 重大會計政策(續)

### (b) 財務報表編製基準

截至二零一五年三月三十一日止 三個月之綜合財務報表包括本公 司及其附屬公司及本集團於聯營 公司及合營企業之權益。

本集團旗下各實體之財務報表所包括之項目,均以該實體主要學 運經濟環境之貨幣(「功能貨幣」) 計算。本綜合財務報表乃以以 幣(「人民幣」)呈報,人民幣為民幣公司之功能貨幣及本集團之呈部 貨幣,而除另有指明外,全部價值已取至最接近千位(人民幣千元)。

編製財務報表所使用之計量基準 乃歷史成本基準,惟下列資產及 負債按其公平值列賬:

- 若干分類為可供銷售投資 之金融工具;及
- 牛物資產。

### (c) 會計政策變動

於本期間,本集團已採納所有由 香港會計師公會頒佈且與本集團 業務有關之新訂/經修訂香港財務報告準則,該等準則於二五年一月一日開始之會計劃計劃,與一五年一月一日開始之會計劃,對本集團之經數數數方數。

於本會計期間,本集團並未應用 任何尚未生效之新訂/經修訂香 港財務報告準則。

### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (c) Change in accounting policies (Continued)

The Group has already commenced an assessment of the impact of these new/revised HKFRSs but is not yet in a position to state whether these new/revised HKFRSs would have a material impact on its results of operations and financial position.

Save as aforesaid or as otherwise mentioned in this report, the accounting policies adopted in preparing these unaudited first quarterly condensed consolidated financial statements are consistent with those used in the Company's annual audited consolidated financial statements for the year ended 31 December 2014. These condensed consolidated financial statements should be read in conjunction with these mentioned audited financial statements.

#### 3. TURNOVER

The Group's turnover which represents the net invoiced value of goods sold and services rendered to customers, after allowances for returns and trade discounts and net of sales tax is as follows:

### 2. 重大會計政策(續)

### (c) 會計政策變動(續)

本集團已著手評估該等新訂/經修訂香港財務報告準則之影響,惟尚未能確定該等新訂/經修訂香港財務報告準則會否對其經營業績及財務狀況造成重大影響。

除上述或本報告其他部分所述者 外,編製本未經審核第一季度簡 明綜合財務報表所採納會計政 策,與編製本公司截至二零一四 年十二月三十一日止年度之年度 經審核綜合財務報表所用者實徹 一致。本簡明綜合財務報表應與 上述經審核財務報表一併閱讀。

### 3. 營業額

本集團之營業額指已售予客戶之貨品及 已提供予客戶之服務扣除退貨、貿易折 扣及銷售税後之發票淨值,載列如下:

		2015 二零一五年 RMB'000 人民幣千元	2014 二零一四年 RMB'000 人民幣千元
Sales and contract works of embedded system products and related products Rendering of travel and leisure services Sales of wine and related products	銷售嵌入式系統產品及相關產品及 合約工程 提供旅遊及休閒服務 銷售酒類及有關產品	126,221 18,734 2,079	110,468 15,500 2,120
		147,034	128,088

### 4. OTHER REVENUE AND NET INCOME

### 4. 其他收益及淨收入

		2015 二零一五年 RMB'000 人民幣千元	2014 二零一四年 RMB'000 人民幣千元
Bank interest income Gain on disposals of subsidiaries Rental income Others	銀行利息收入 出售附屬公司收益 租賃收入 其他	298 26,050 199 4,694	297 219 303 148
		31,241	967

### 5. FINANCE COSTS

### 5. 融資成本

		2015 二零一五年 RMB'000 人民幣千元	2014 二零一四年 RMB'000 人民幣千元
Interests on - bank loans	利息 一銀行貸款	5,599	2,965
<ul><li>– other loans</li><li>Net foreign exchange losses/(gains)</li></ul>	一其他貸款 外幣匯兑虧損/(收益)淨額	7,821	150 (1,737) 1,378

### 6. INCOME TAX EXPENSE

### 6. 所得税開支

		2015 二零一五年 RMB'000 人民幣千元	2014 二零一四年 RMB'000 人民幣千元
Current tax – PRC Enterprise Income Tax Provision for the period	即期税項-中國企業所得税 本期間撥備	6,758	3,201

No provision for Hong Kong Profits Tax had been made in the consolidated financial statements as the Group has no assessable profit in Hong Kong for the three months ended 31 March 2015 and 2014.

Tax charge on profits assessable elsewhere has been calculated at the rates of tax prevailing in the country in which the Group operates, based on existing legislation, interpretations, and practices in respect thereof.

During the year ended 31 December 2009, two subsidiaries of the Company had been certified by the relevant PRC authorities as high technology enterprises. Pursuant to the Income Tax Law in the PRC, the two subsidiaries are subject to PRC Enterprise Income Tax at a rate of 15% effective for three years ended 31 December 2012. During the year 2012, two subsidiaries of the Company renewed the certificates and are continuously subject to the rate of 15% effective for another three years ending 31 December 2015.

Pursuant to the relevant laws and regulations in the PRC, one of the Group's PRC subsidiaries is exempted from PRC income tax for two years starting from their first profit-making year, followed by a 50% reduction for the next three years.

Other subsidiaries of the Company established in the PRC are generally subject to income tax on their taxable income at a tax rate of 25% (2014: 25%).

概無於綜合財務報表內計提香港利得稅 撥備,因為本集團於截至二零一五年及 二零一四年三月三十一日止三個月在香 港並無應課稅溢利。

其他地方應課税溢利之税項乃根據本集 團經營業務所在國家之現行法例、詮釋 及慣例按該國之現行税率計算。

截至二零零九年十二月三十一日止年度,本公司兩間附屬公司獲中國有關機關認證為高新科技企業。根據中國所得稅法,該兩間附屬公司須按15%之稅率繳交中國企業所得稅,於截至二零一二年十二月三十一日止三個年度生效。於二零一二年,本公司兩間附屬公司重至之。於二零一二年十二月三十一日止的另外三個年度生效。

根據中國相關法律及法規,本集團其中 一間中國附屬公司由首個獲利年度起計 兩年內獲豁免繳納中國所得稅,而其後 三年則享有50%稅項減免。

本公司於中國成立之其他附屬公司通常 須就應課税收入按税率25%(二零一四 年:25%)繳納所得税。

### 7. EARNINGS PER SHARE

### (a) Basic earnings per share

The calculation of basic earnings per share attributable to owners of the Company is based on the profit for the period attributable to owners of the Company of RMB12,615,000 (2014: RMB1,526,000) and the weighted average number of ordinary shares of 1,184,800,000 (2014: 1,184,800,000) in issue during the period.

### (b) Diluted earnings per share

No adjustment has been made to the basic profit per share amounts presented for the three months ended 31 March 2015 and 2014. Therefore, the calculation of the diluted earnings per share is based on the profit for the period attributable to owners of the Company of RMB12,615,000 (2014: RMB1,526,000) and the weighted average number of ordinary shares of 1,184,800,000 (2014: 1,184,800,000) in issue during the period.

### 8. DIVIDEND

The Board does not recommend the payment of an interim dividend for the three months ended 31 March 2015 (2014: Nil).

### 7. 每股盈利

#### (a) 每股基本盈利

本公司擁有人應佔每股基本盈利 乃根據本公司擁有人應佔本期間 溢利人民幣12,615,000元(二零 一四年:人民幣1,526,000元) 及期內已發行普通股加權平均數 1,184,800,000(二零一四年: 1,184,800,000)股計算。

### (b) 每股攤薄盈利

概無就截至二零一五年及二零一四年三月三十一日止三個月之每股基本溢利作出調整。故此,計算每股攤薄盈利乃根材本公司擁有人應佔期內溢利人民幣12,615,000元(二零一四年:人民幣1,526,000元)及期內已發行普通股加權平均數1,184,800,000股(二零一四年:1,184,800,000股)計算。

### 8. 股息

董事會不建議派發截至二零一五年三 月三十一日止三個月之中期股息(二零 一四年:無)。

### MANAGEMENT DISCUSSION AND ANALYSIS

### **OVERALL PERFORMANCE**

Benefited from the steady growth of economy in the PRC and the continued satisfactory performance of the Group's main core businesses including manufacture and sale of electronic fire equipment and tourism development, the Group recorded the turnover of approximately RMB147.0 million (2014: RMB128.1 million) for the three months ended 31 March 2015, increased by approximately RMB18.9 million or 14.8% year-on-year. Gross profit reached approximately RMB64.7 million (2014: RMB50.7 million), increased by approximately RMB14.0 million or 27.6% year-on-year, and as a result of the record high turnover for the first guarter. Gross profit margin was approximately 44% (2014: 40%) which remained steady. Because of the continuous expansion of the Group's operations, the Group's total expenses. including distribution costs, administrative expenses and other expenses was increased by 7.9% to approximately RMB43.8 million (2014: RMB40.6 million). Increase in the interests on bank and other loans included in the finance costs to approximately RMB5.6 million (2014: RMB3.1 million) was mainly due to increase in borrowings used for business expansion. In December 2014, the Group entered into equity interest transfer agreements with independent third parties for the disposal of its indirect non-wholly owned subsidiaries at an aggregate consideration of approximately RMB80.3 million. Such disposals were completed and accrued an aggregated gain before tax of approximately RMB26.1 million for the three months ended 31 March 2015. During the reporting period, the Group recorded the profit attributable to owners of the Company of approximately RMB12.6 million (2014: RMB1.5 million).

### MANUFACTURE AND SALE OF ELECTRONIC FIRE EQUIPMENT

During the three months ended 31 March 2015, turnover from manufacture and sale of electronic fire equipment business reached approximately RMB126.2 million (2014: RMB110.5 million), representing an increase of 14.2% year-on-year and 85.8% of the Group's total turnover. The continuous and robust growth in the aggregate amount of the contracts and orders was mainly attributable to the concerted effort of the Group and its dealers in expanding the market, enhancing stability of products by provision of upgrade, continuous brand buildings by conducting promotional campaigns, broadening product portfolio by launching new products continuously and increase in competitiveness by strict control of product quality.

### 管理層討論及分析

### 整體表現

受惠於中國經濟穩定增長及本集團主要核心 業務(包括製造及銷售電子消防設備及旅遊業 發展)的表現持續理想,截至二零一五年三月 三十一日 止三個月,本集團錄得營業額約人 民幣1.470億元(二零一四年:人民幣1.281億 元),按年增加約人民幣1.890萬元或14.8%。 由於第一季度錄得高營業額,毛利約為人民幣 6.470萬元(二零一四年:人民幣5.070萬元), 按年增加約人民幣1,400萬元或27.6%。毛利率 維持穩定,約為44%(二零一四年:40%)。由 於本集團持續擴展業務,本集團的總開支(包括 分銷成本、行政開支及其他開支)增加7.9%, 至約人民幣4.380萬元(二零一四年:人民幣 4.060萬元)。計入融資成本的銀行及其他貸款 利息增加至約人民幣560萬元(二零一四年:人 民幣310萬元),主要由於業務擴展使用之借 款增加。於二零一四年十二月,本集團與獨立 第三方訂立股權轉讓協議,出售旗下間接非全 資附屬公司,總代價約為人民幣8,030萬元。 該等出售已完成,而於截至二零一五年三月 三十一日止三個月,累計除稅前總收益約為人 民幣2.610萬元。於報告期間,本集團錄得本 公司擁有人應佔溢利約為人民幣1,260萬元(二 零一四年:人民幣150萬元)。

### 製造及銷售電子消防設備

截至二零一五年三月三十一日止三個月,製造及銷售電子消防設備業務的營業額約為人民幣1.262億元(二零一四年:人民幣1.105億元),按年增加14.2%,佔本集團總營業額85.8%。合同及訂單總額持續強勁增長,主要源於本集團與經銷商共同努力開拓市場、透過產品升級增強穩定性、不斷透過推廣活動提升品牌知名度,持續推出新產品以拓闊產品類別以及嚴格控制產品質量以提高競爭力所致。

### MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### **TOURISM DEVELOPMENT**

Turnover from tourism development business of approximately RMB18.7 million was recorded for the three months ended 31 March 2015 (2014: RMB15.5 million), which was increased by 20.6% year-on-year and accounted for 12.7% of the Group's total turnover. The performance of the environmental bus service and the property management service operated by the Group in Hengshan Mountain scenic area remained steady. Such increase in turnover was mainly attributable to the increase in the number of visitors to Hengshan during the period.

The Group's associate, Changsha Songya Lake Construction Investment Co., Ltd. ("Songya Lake Construction") continued to take part in the construction and land development project of landscape architectures centered on Sonya Lake. On 31 January 2013, the Company, as a guarantor, executed a guarantee in favour of two banks (the "Banks"), in relation to the provision of guarantee by the Company in favour of the Banks to secure obligations of Songya Lake Construction, under the facility agreement in respect of the aggregate principal amount of RMB986,000,000 (the "Guarantee"). The amount of the Guarantee provided by the Company is RMB200,000,000 in respect of the principal amount and the related interest, default interest, compound interest, compensation, default fine, compensation for damages and expenses incurred in enforcing the claims, which exceeded 8% of the Group's total assets value as at 31 March 2015. The unaudited consolidated statement of financial position of Songya Lake Construction and the Group's attributable interests in Sonya Lake Construction based on its unaudited consolidated financial statements for the three months ended 31 March 2015 prepared in accordance with the generally accepted accounting principles in the PRC, adjusted for any differences in accounting policies, are presented below:

### 管理層討論及分析(續)

### 旅遊業發展

截至二零一五年三月三十一日止三個月,旅遊業發展業務營業額約為人民幣1,870萬元(二零一四年:人民幣1,550萬元),按年增加20.6%,佔本集團總營業額12.7%。本集團於衡山風景區提供的環保巴士服務及物業管理服務的表現保持穩定。營業額增長主要源於期內到衡山之遊客數量增加。

本集團之聯營公司長沙松雅湖建設投資有限公 司(「松雅湖建設」)繼續參與位於松雅湖之林 景建築工程及土地開發項目。於二零一三年一 月三十一日,本公司(作為擔保人)向兩家銀 行(「銀行」)簽立擔保,內容有關本公司向銀 行作出擔保,以確保松雅湖建設履行根據融 資協議有關本金總額人民幣9.86億元之責任 (「擔保」)。本公司作出之擔保金額為人民幣 2億元,涉及本金及相關利息、違約利息、複 息、賠償金、違約金、損失賠償金及執行索償 產生之開支,其超出本集團於二零一五年三月 三十一日之資產總值8%。根據松雅湖建設截至 二零一五年三月三十一日止三個月之未經審核 綜合財務報表(遵照中國公認會計原則編製,並 已就會計政策差異作出調整),松雅湖建設之未 經審核綜合財務狀況表及本集團應佔松雅湖建 設之權益呈列如下:

		Consolidated statement of financial position 綜合 財務狀況表 RMB'000 人民幣千元	Group's attributable interests 本集團 應佔權益 RMB'000 人民幣千元
Assets Liabilities	資產 負債	1,769,052 (1,631,769)	494,627 (456,243)
Net assets		137,283	38,384

### MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### **INVESTMENT HOLDING**

As at 31 March 2015, the Group's investment holding business mainly included investments in three private equity funds (the investment areas of which included private enterprises in the PRC with businesses ranging from the provision of information technology vocational education, insurance business, baby products retailing business, manufacturing and sale of light-emitting diode related products and property development), the equity interests in listed companies in Hong Kong, and the equity interest in a private enterprise in the PRC which is principally engaged in manufacture and sale of light-emitting diode related products.

On 13 February 2015, a subsidiary of the Company and a connected person of the Company entered into the equity interest transfer agreement (the "Agreement"), pursuant to which the subsidiary of the Company has conditionally agreed to acquire 20% equity interest in a venture capital company in the PRC at a consideration of RMB50,000,000. The Agreement and the transactions contemplated thereunder are subject to the approval of the independent shareholders of the Company through a special general meeting to be convened by the Company.

### **OUTLOOK**

Looking forward, the Group will step up efforts on the exploration of fire safety market by increase in the support to the dealers. The Group will continue to optimize the production processing procedures by investing advanced production equipment to increase productivity. The Group will also continue to make further investment to research and development and concentrate on building team of high calibre people so as to strengthen our core competitiveness. Meanwhile, the Group will actively work out an international strategic development plan which will help the Group to enter the international market by obtaining further international certifications for our fire safety products.

### 管理層討論及分析(續)

### 投資控股

於二零一五年三月三十一日,本集團之投資控股業務主要包括投資於三個私募基金(投資範圍包括中國私營企業,而該等企業從事提供職業性資訊科技教育業務、保險業務、嬰兒產品零售業務、製造及銷售發光二極體相關產品及物業發展)、於香港上市公司的股權,以及中國私營企業(主要從事製造及銷售發光二極體相關產品)的股權。

於二零一五年二月十三日,本公司一間附屬公司與本公司之關連人士訂立股權轉讓協議(「該協議」),據此,本公司之附屬公司有條件地同意收購中國一間創投公司之20%股權,代價為人民幣50,000,000元。該協議及據此擬進行之交易須經本公司獨立股東於本公司將舉行之臨時股東大會批准後,方可作實。

#### 展望

展望未來,本集團將加大對消防市場的開拓力度,增加對經銷商的支持。本集團將繼續優化生產工藝流程,投資先進生產設備,提高生產效率,並繼續加大對研發的投入及關注高素質人才隊伍的建設,增強核心競爭力。同時,本集團積極作出國際化的戰略發展規劃,讓更多消防產品取得國際認證,以進入國際市場。

### MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

### **OUTLOOK** (Continued)

In the PRC, the mass tourism has become the mainstream. Tourism has evolved from an extravagant lifestyle for only few people to an activity affordable by mass consumers. As tourism becomes an integral part of daily life, development of tourism industry has been high in agenda for many regions, benefiting tourism industry in the PRC with forthcoming opportunities. The Group expects to diversify the tourism business through participation of tourism development projects.

The Group will also keep on seeking potential investment opportunities arising in the future in order to further expand its investment portfolio and broaden its source of income.

## DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 31 March 2015, the interests (including interests in shares and short positions) of Directors, supervisors (the "Supervisors"), and chief executives of the Company in the shares (the "Shares") and underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register maintained by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to rule 5.46 of the GEM Listing Rules, were as follows:

### 管理層討論及分析(續)

### 展望(續)

於國內,大衆化旅遊已成趨勢,旅遊已從少數 人的奢侈品發展為大衆化的消費,成為日常生 活的重要環節,旅遊業發展受到各地區高度重 視,從而帶來中國旅遊行業接踵而至的機遇。 本集團期望藉著參與旅遊發展項目,促進本集 團旅遊業發展業務更加多樣化。

日後,本集團亦將繼續尋求潛在投資機會,以 進一步擴展投資組合及開拓收入來源。

### 董事、監事及最高行政人員於股份及 相關股份之權益及淡倉

於二零一五年三月三十一日,董事、監事(「監事」)及本公司最高行政人員於本公司或其任何相聯法團(定義見證券及期貨條例(「證券及期貨條例」)第XV部)之股份(「股份」)及相關股份中,擁有根據證券及期貨條例第352條記錄於本公司存置之登記冊或須根據創業板上市規則第5.46條另行知會本公司及聯交所之權益(包括股份權益及淡倉)如下:

### DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES AND 相關股份之權益及淡倉(續) **UNDERLYING SHARES** (Continued)

董事、監事及最高行政人員於股份及

LONG POSITIONS IN ORDINARY SHARES AND 本公司普通股及相關股份之好倉 **UNDERLYING SHARES OF THE COMPANY** 

		Numl	oer of ordinary Shar 普通股數目	es				
Name 姓名	Capacity 身分			Total 總計	Approximate percentage of the Company's total number of issued promoters Shares 佔本公司已發行發起人股份總數 概約百分比	Approximate percentage of the Company's total number of issued H Shares 佔本公司 已發行 H股總數 概約百分比	Approximate percentage of the Company's total issued share capital 佔本公司 已發行 股本總數 概約百分比	
Director 董事								
Mr. Xu Zhendong 許振東先生 (附註(b))(Note (b))	Beneficial owner and beneficiary of trust 實益擁有人及信託受益人	205,414,000	12,070,000	217,484,000	29.34%	2.49%	18.36%	
Mr. Xu Zhixiang 徐祗祥先生 (附註(b))(Note (b))	Beneficial owner and beneficiary of trust 實益擁有人及信託受益人	205,414,000	11,527,000	216,941,000	29.34%	2.38%	18.31%	
Mr. Zhang Wanzhong 張萬中先生	Beneficial owner and beneficiary of trust 實益擁有人及信託受益人	205,414,000	12,070,000	217,484,000	29.34%	2.49%	18.36%	
Supervisor 監事								
Mr. Chen Shuxin 陳樹新先生	Beneficial owner 實益擁有人	-	15,480,000	15,480,000	-	3.19%	1.31%	
Ms. Zhou Min 周敏女士	Beneficiary of trust 信託受益人	205,414,000	-	205,414,000	29.34%	-	17.34%	

# DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES (Continued)

董事、監事及最高行政人員於股份及 相關股份之權益及淡倉(續)

### LONG POSITIONS IN ORDINARY SHARES AND UNDERLYING SHARES OF THE COMPANY (Continued)

本公司普通股及相關股份之好倉(續)

Notes:

(a) The above Directors and Supervisors are taken to be interested in the issued share capital of the Company through their respective interests as beneficiaries, among other beneficiaries, of Heng Huat trust ("Heng Huat Trust"). By a declaration of Heng Huat Trust made as a deed on 19 July 2000, Mr. Xu Zhendong, Mr. Zhang Wanzhong and Ms. Liu Yue (who has been replaced by Mr. Xu Zhixiang since 9 May 2003 as a trustee) declared that they held the shares of Heng Huat Investments Limited ("Heng Huat") as trustees for the benefits of over 300 employees of Beijing Beida Jade Bird Software System Co., Ltd. ("JB Software"), Beijing Beida Jade Bird Limited ("Beida Jade Bird") and Beijing Beida Yu Huan Microelectronics System Engineering Co., Ltd. and their respective subsidiaries and associated companies and the Company. Heng Huat is beneficially interested in the entire issued share capital of Dynamic Win Assets Limited ("Dynamic Win"), and is taken to be interested in 205,414,000 shares of the Company which Dynamic Win is interested. Mr. Xu Zhendong, Mr. Zhang Wanzhong and Mr. Xu Zhixiang (who replaced Ms. Liu Yue as a trustee on 9 May 2003 upon Ms. Liu Yue's resignation as a trustee on the same date) are trustees holding 60, 20 and 20 shares out of 100 shares in the issued share capital of Heng Huat.

附註:

(a) 上述董事及監事因彼等各自身為Heng Huat 信託(「Heng Huat信託」)其中受益人之權 益,被視作於本公司已發行股本中擁有權 益。根據於二零零零年七月十九日以契據形 式作出之Heng Huat信託聲明書,許振東先 生、張萬中先生及劉越女士(徐祗祥先生自 二零零三年五月九日起擔任彼之接任受託 人)宣佈,彼等以受託人身分,為北京北大 青鳥軟件系統有限公司(「青鳥軟件」)、北京 北大青鳥有限責任公司(「北大青鳥」)及北京 北大宇環微電子系統有限公司以及彼等各自 之附屬公司及聯營公司以及本公司超過300 名僱員之利益,持有Heng Huat Investments Limited(「Heng Huat」)之股份。Heng Huat 實益擁有致勝資產有限公司(「致勝」)全部已 發行股本權益,因而視作於致勝擁有權益之 205,414,000股本公司股份中擁有權益。許 振東先生、張萬中先生及徐祗祥先生(徐祗祥 先生在劉越女十於二零零三年五月九日辭任 受託人後於同日接任成為受託人)以受託人 身分,於Heng Huat已發行股本之100股股份 中,分別持有60股、20股及20股。

(b) Each of Mr. Xu Zhendong and Mr. Xu Zhixiang resigned as a Director with effect from 5 May 2015.

(b) 許振東先生及徐祗祥先生已各自辭任董事,由 二零一五年五月五日起生效。

Save as disclosed above, none of the Directors, Supervisors and chief executives of the Company had registered an interest or short position in the shares or underlying shares of the Company or any of its associated corporations that was required to be recorded pursuant to section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to rule 5.46 of the GEM Listing Rules as at 31 March 2015.

除上文披露者外,於二零一五年三月三十一日,概無董事、監事及本公司最高行政人員於本公司或其任何相聯法團之股份或相關股份中,擁有根據證券及期貨條例第352條須予記錄,或根據創業板上市規則第5.46條須另行知會本公司及聯交所之權益或淡倉。

### DIRECTORS' AND SUPERVISORS' RIGHTS TO ACQUIRE SHARES

董事及監事購入股份之權利

At no time during the period were rights to acquire benefits by means of the acquisition of shares in the Company granted to any Director and Supervisor or their respective spouse or minor children, or were any such rights exercised by them; or was the Company, its holding company, or any of its subsidiaries or fellow subsidiaries a party to any arrangement to enable the Directors and Supervisors to acquire such rights in any other body corporate.

於本期間任何時間,董事及監事或彼等各自之 配偶或未成年子女並無獲授任何可藉收購本公 司股份而取得利益之權利,亦無行使任何該等 權利。本公司、其控股公司或其任何附屬公司 或同系附屬公司亦無訂立任何安排,致使董事 及監事獲得於任何其他法人團體之該等權利。

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

主要股東及其他人士於股份及相關股份之權益及淡倉

At 31 March 2015, the following interests and short positions of the issued share capital of the Company were recorded in the register of interests required to be maintained by the Company pursuant to Section 336 of the SFO:

於二零一五年三月三十一日,根據證券及期貨條例第336條規定本公司須存置之權益登記冊內,記錄下列本公司已發行股本之權益與淡倉:

### LONG POSITIONS IN ORDINARY SHARES AND UNDERLYING SHARES OF THE COMPANY

本公司普通股及相關股份之好倉

	Name of shareholder 股東名稱	Note 附註	Capacity 身分	Number of promoters Shares held 持有發起人 股份數目	Approximate percentage of the Company's total number of issued promoters Shares 佔本公司 已發行發起人股份總數概約百分比	Approximate percentage of the Company's total issued share capital 佔本公司全部 已發行股本 概約百分比
1.	Peking University 北京大學	(a)	Through controlled corporations 透過受控制公司	200,000,000	28.57%	16.88%
2.	Beida Asset Management Co., Ltd. 北大資產經營有限公司	(a)	Through controlled corporations 透過受控制公司	200,000,000	28.57%	16.88%
3.	Beijing Beida Jade Bird Software System Co., Ltd. 北京北大青鳥軟件系統有限公司	(a), (b)	Through a controlled corporation 透過一家受控制公司	200,000,000	28.57%	16.88%

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES (Continued)

主要股東及其他人士於股份及相關股份之權益及淡倉(續)

LONG POSITIONS IN ORDINARY SHARES AND UNDERLYING SHARES OF THE COMPANY (Continued)

本公司普通股及相關股份之好倉(續)

	Name of shareholder 股東名稱	Note 附註	Capacity 身分	Number of promoters Shares held 持有發起人 股份數目	Approximate percentage of the Company's total number of issued promoters Shares 佔本公司 已發行發起人 股份總數 概約百分比	Approximate percentage of the Company's total issued share capital 佔本公司全部 已發行股本 概約百分比
4.	Beijing Beida Jade Bird Limited 北京北大青鳥有限責任公司	(a), (c)	Directly beneficially owned and through a controlled corporation 直接實益擁有及透過一家受控制公司	200,000,000	28.57%	16.88%
5.	Shenzhen Beida Jade Bird Sci-Tech Co., Ltd. 深圳市北大青鳥科技有限公司	(a)	Directly beneficially owned 直接實益擁有	85,000,000	12.14%	7.17%
6.	Grand East (H.K.) Limited 恰興(香港)有限公司		Directly beneficially owned 直接實益擁有	110,000,000	15.71%	9.28%
7.	Heng Huat Investments Limited	(d)	Through a controlled corporation 透過一家受控制公司	205,414,000	29.34%	17.34%
8.	Dynamic Win Assets Limited 致勝資產有限公司	(d)	Directly beneficially owned 直接實益擁有	205,414,000	29.34%	17.34%
9.	Mongolia Energy Corporation Limited 蒙古能源有限公司	(e)	Through a controlled corporation 透過一家受控制公司	84,586,000	12.08%	7.14%
10.	New View Venture Limited	(e)	Directly beneficially owned 直接實益擁有	84,586,000	12.08%	7.14%
11.	Asian Technology Investment Company Limited 亞洲技術投資有限公司		Directly beneficially owned 直接實益擁有	50,000,000	7.14%	4.22%

# SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES (Continued)

主要股東及其他人士於股份及相關股份之權益及淡倉(續)

### LONG POSITIONS IN ORDINARY SHARES AND UNDERLYING SHARES OF THE COMPANY (Continued)

本公司普通股及相關股份之好倉(續)

#### Notes:

(a) Peking University is taken to be interested in 16.88% of the total issued share capital of the Company through the following companies:

- (i) 85 million Shares (representing approximately 7.17% of the Company's total issued share capital) held by Shenzhen Beida Jade Bird Sci-Tech Co., Ltd. ("SZ Jade Bird"), which is 90% beneficially owned by Beida Jade Bird:
- (ii) 115 million Shares (representing approximately 9.71% of the Company's total issued share capital) held by Beida Jade Bird itself, which is 46% beneficially owned by JB Software.

Beida Asset Management Co., Ltd. is wholly owned by Peking University.

- (b) The interests of JB Software comprise 200 million Shares held by Beida Jade Bird.
- (c) The interests of Beida Jade Bird comprise 115 million Shares held by it and 85 million Shares held by SZ Jade Bird.
- (d) The Shares are held by Dynamic Win, which is beneficially wholly-owned by Heng Huat.
- (e) The Shares are held by New View Venture Limited, which is whollyowned by Mongolia Energy Corporation Limited.
- (f) Mr. Xu Zhendong is a director of JB Software, Mr. Xu Zhixiang is a director of JB Software, a director and the executive president of Beida Jade Bird. Mr. Zhang Wanzhong is the vice president and supervisor of Beida Jade Bird. Ms. Zheng Zhong is a vice president of Beida Jade Bird.

Save as disclosed above, no person, other than the Directors and Supervisors, whose interests are set out in the section "Directors', Supervisors' and chief executives' interests and short positions in shares and underlying shares" above, had registered interests or short position in the shares or underlying shares of the Company that was required to be recorded pursuant to Section 336 of the SFO as at 31 March 2015.

#### 附註:

- (a) 北京大學被視為透過下列公司,擁有本公司 全部已發行股本16.88%權益:
  - (i) 由深圳市北大青鳥科技有限公司(「深圳青鳥」)持有之8,500萬股股份(佔本公司全部已發行股本約7.17%),而深圳青鳥則由北大青鳥實益擁有90%;
  - (ii) 由北大青鳥本身持有之1.15億股股份(佔本公司全部已發行股本約9.71%),而北大青鳥由青鳥軟件實益擁有46%。

北大資產經營有限公司由北京大學全資擁有。

- (b) 青鳥軟件之權益包括由北大青鳥持有之2億股股份。
- (c) 北大青鳥之權益包括本身持有之1.15億股股份及由深圳青鳥持有之8,500萬股股份。
- (d) 股份由致勝持有,而致勝由Heng Huat全資 實益擁有。
- (e) 股份由New View Venture Limited持有,而 New View Venture Limited由蒙古能源有限公 司全資擁有。
- (f) 許振東先生為青鳥軟件董事,徐祗祥先生為 青鳥軟件董事、北大青鳥董事及行政總裁, 而張萬中先生為北大青鳥副總裁及監事。鄭 重女士則為北大青鳥副總裁。

除上文披露者外,於二零一五年三月三十一日,概無其他人士(董事及監事除外,彼等之權益載於上文「董事、監事及最高行政人員於股份及相關股份之權益及淡倉」一節)於本公司之股份或相關股份中,擁有根據證券及期貨條例第336條規定須予記錄之權益或淡倉。

#### **COMPETING INTERESTS**

As at 31 March 2015, none of the Directors and Supervisors and their respective associates (as defined in the GEM Listing Rules) had interests in a business which competes or may compete with the businesses of the Group, or may have any conflicts of interest with the Group pursuant to the GEM Listing Rules.

### PURCHASE, REDEMPTION OR SALE OF THE LISTED SECURITIES OF THE COMPANY

Neither the Company, nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the three months ended 31 March 2015.

### **AUDIT COMMITTEE**

The Company has established the audit committee of the Company (the "Audit Committee") with terms of reference in compliance with the requirements as set out in the GEM Listing Rules. The primary duties of the Audit Committee include monitoring the financial reporting system and internal control procedure of the Group, reviewing financial information and advising the Board on the engagement and independence of external auditors.

The Audit Committee currently comprises four independent non-executive Directors, namely Mr. Shao Jiulin, Mr. Cai Chuanbing, Mr. Lin Yan and Mr. Li Juncai. Mr. Shao Jiulin is the chairman of the Audit Committee. The Audit Committee had held a meeting to review the Group's first quarterly results report for the three months ended 31 March 2015 and concluded the meeting with agreement to the contents of the first quarterly results report.

By order of the Board

Beijing Beida Jade Bird Universal Sci-Tech Company Limited Zhang Wanzhong

Chairman

Beijing, the PRC, 8 May 2015

As at the date of this report, Mr. Zhang Wanzhong is executive Director, Ms. Zheng Zhong is non-executive Director and Mr. Cai Chuanbing, Mr. Li Juncai, Mr. Shao Jiulin and Mr. Lin Yan are independent non-executive Directors.

### 競爭權益

於二零一五年三月三十一日,概無董事及監事 以及彼等各自之聯繫人士(定義見創業板上市規 則)於與本集團業務構成競爭或可能構成競爭之 業務中擁有權益,或根據創業板上市規則與本 集團有任何利益衝突。

### 購買、贖回或出售本公司上市證券

本公司或其任何附屬公司於截至二零一五年三 月三十一日止三個月內概無購買、贖回或出售 本公司任何上市證券。

### 審核委員會

本公司已成立本公司審核委員會(「審核委員會」),並根據創業板上市規則所載之規定制訂 其職權範圍。審核委員會的主要職責包括監察 本集團之財務匯報系統及內部監控程序、審閱 財務資料以及就委聘外部核數師及其獨立性向 董事會提供意見。

審核委員會目前由四名獨立非執行董事組成,成員為邵九林先生、蔡傳炳先生、林岩先生及李俊才先生,邵九林先生為審核委員會主席。審核委員會已召開會議以審閱本集團截至二零一五年三月三十一日止三個月之第一季度業績報告之內容。

承董事會命 北京北大青鳥環宇 科技股份有限公司 主席 張萬中

中國,北京,二零一五年五月八日

於本報告日期,張萬中先生為執行董事,鄭重 女士則為非執行董事,而蔡傳炳先生、李俊才 先生、邵九林先生及林岩先生為獨立非執行董 事。

